

Sponsored Candidates

Candidates working in the industry/government/regulatory bodies/research/ academic institutions/donor/ consultant organizations are encouraged to apply for the full-time MBA. All those who satisfy the minimum qualifications may be admitted to the programme on the basis of an interview. These candidates are required to submit, at the time of interview, a sponsorship certificate from their employer on a proper letterhead, stating that for the period of his/her study at the Institute, the candidate will be treated as on duty and that he/she will be fully relieved for the period of study for pursuing his/her studies.

Placements

The institute has a dedicated placement cell, which is in constant touch with the industry and keeps students informed about the requirements and developments in different sectors regarding the available career opportunities. It facilitates that students are able to get appropriate career opportunities. Our students are already working in leading public sector and private sector organizations like:

- KPMG
 - Ernst & Young (EY)
 - Deloitte
 - PricewaterhouseCoopers (PwC)
 - MOODY’S
 - Vedanta Ltd.
 - BOSCH
 - GAIL (INDIA) Ltd.
 - Mahindra Finance
 - Grant Thornton
 - PPAP Automotive Limited (PPAP)
- HCL Foundation
 - Karo Sambhav
 - Schneider Electric
 - SG Analytics
 - IMRB International
 - Social Alpha
 - Ipsos
 - Wipro Foundation
 - TATA Steel
 - TATA Consultancy Services (TCS)
 - IQVIA
- Arabesque Group
 - LT Foods
 - Colgate Palmolive (India) Ltd.
 - Emergent Ventures India (EVI)
 - Hindustan Unilever Ltd.
 - ISS ESG
 - Piramal Foundation
 - TATA Power
 - Tech Mahindra
 - United Colors of Benetton
 - UltraTech Cement

Pedagogy

The pedagogy followed here consists of classroom lectures, field visits, term papers, assignments, tutorials, role plays, a large number of guest lectures, seminars, and discussion forums. In particular, case studies on sustainability issues are used.

Department of Policy and Management Studies (DoPMS)

The primary challenge of the modern human race is to improve well-being across generations, an objective now widely recognized as Sustainable Development. This challenge necessitates numerous interventions concerning each of its components: environmental, social and economic. These interventions range from eradication of hunger and poverty to reduction in inequality; from the provision of quality education, good health, decent work environment, water, sanitation, affordable and clean energy to fostering gender equality; from economic growth to effective institutions; from responsible consumption and production to take urgent actions to combat climate change. The Department of Policy and Management Studies (DoPMS) at TERI School of Advanced Studies (TERI SAS) aims to contribute to theoretical and empirical enquiry towards informed prescriptions, implementable policies, sustainable practices and management through research, teaching and training. The continued research in sustainability for the business is also one of the key concerns of the Department.

Faculty of the Department have disciplinary backgrounds in Anthropology, Economics, Population Studies, Sociology, Finance & Accounting, Corporate and Commercial Laws, Public Health, Strategy, Business Sustainability, Circular Economy Finance, Climate Finance, Development Studies and Public Policy. This diversity enables the promotion of multi-disciplinary research and learning at the economy-society-ecology interface. The faculties are engaged in active research in their disciplines as well as within the broad theme of sustainable development. This is reflected in their publications, sponsored projects, consultancies and training programmes and supervised research. The faculty regularly engage with the scientific community through seminars and conferences, participate in different forums as experts or resource persons, and engage with the general public through their lectures, print and digital media.

For getting detailed insights about the Doctoral programme regulations of the TERI SAS, kindly refer to page no. 56-68 of the student handbook: <https://terisas.ac.in/pdf/student-handbook.pdf>



About TERI School of Advanced Studies

Academic programmes at the TERI SAS are focused around the challenges of providing the advanced studies rising global population with a limited and degraded natural resource base. In moving towards sustainability, the implicit understanding is that there is no panacea or straight road, with recognized and established methodologies, tools or specializations leading to such development.

The solutions therefore do not lie in a specific subject discipline, but must be appropriate and relevant to the context or the practical problem being addressed. Developing such an understanding among its students is best achieved through exposure to a variety of subjects, tools, and methodologies offered in interdisciplinary mode. This has been the guiding philosophy behind the programmes offered by the TERI SAS and is practised by building a theoretical understanding in courses covering a variety of traditional disciplines, such as ecology, natural and social sciences, governance, policy, law, and engineering.

Over a period of two years, students converge upon a few areas of focus based upon their interest, having been exposed to a new way of thinking that looks at problems not from the lens of a subject specialist, but from the perspective of one who recognizes the complex linkages between man and his environment.

Apart from doctoral research, the TERI SAS offers M.Sc. degree programmes in Environmental Studies and Resource Management, Environmental and Resource Economics, Geoinformatics, Water Science and Governance, Climate Science and Policy, and Biotechnology; MBA in Sustainability Management; and M.Tech. programmes in Renewable Energy Engineering and Management, Water Resources Engineering and Management and Urban Development Management.

The institute offers two M.A. programmes, one in Public Policy and Sustainable Development, and the other in Sustainable Development Practice. TERI SAS is one of a select group of 22 institutions chosen worldwide by the MacArthur Foundation, USA, to run the Sustainable Development Practice programme. The institute uses modern pedagogical tools, richly supplemented by field visits, live industry projects, and hands-on applications. It provides the very best in equipment and instruments, which includes state-of-the-art computer facilities, well-equipped laboratories, video-conferencing facilities, and access to South Asia's most comprehensive library on energy and environment.

TERI SAS has established excellent partnerships and collaborative arrangements with a number of institutions overseas, including Yale University, USA; The Freie University of Germany; Utrecht University, The Netherlands; North Carolina State University, USA; and University of Technology, Australia.

For further information, please contact

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Deemed to be University
Under Section 3 of the UGC Act
Accredited with
'A' grade by NAAC

M.B.A.
(SUSTAINABILITY MANAGEMENT)





Of late there has been a growing realization that India should emerge as an economy driven by knowledge. Given the rapid progress that intellectual enterprises are making worldwide, higher education must benefit from a continuous accretion of knowledge through research. This is what TERI SAS is attempting to do through all its programmes, for the benefit of not only Indian citizens but people from other countries as well who would pass through the portals of this institution. This University offers education supported by rigorous research.

M.B.A. (Sustainability Management)

Businesses across the globe are realizing the importance of integrating sustainability into business practices. Much of the pressure is coming in through various stakeholders, such as the customers, shareholders, and the government. This has created a need for managers in different sectors - public, private and not for profit, to maintain a balance between three pillars of sustainability i.e. people, planet and profit. The M.B.A. (Sustainability Management) at the TERI SAS equips students with acumen to lead in a resource-sensitive world amid increasing competition and concern for sustainable development. Different courses such as Principles and Concepts of Sustainability, Climate Change and Development, Sustainability Reporting, Corporate Social Responsibility, Strategies for sustainable business, Business, Natural Ecosystems and Community, Accounting and Finance for Sustainability taught in the programme help the students recognize the need, challenges and ways to approach long-term viability of businesses through management and optimization of resources without compromising on profitability and competitiveness.

Programme

During the course, students get an experience of an industry competent curriculum which aims at helping businesses to bridge the gap. The courses, such as Principles and Concepts of Sustainability, Climate Change and Development, Sustainability Reporting and CSR, Sustainable Business Strategy, Business, and Society and Environmental Economics help students recognize the need, challenges, and ways to approach long-term viability of businesses through management and optimization of resources without compromising on profitability and competitiveness. The programme extends to two years (spread over four semesters) including a minor and major research project. The first year of the programme builds a foundation in traditional areas like general management, marketing, finance, and organizational behaviour. The second year allows students to choose from a variety of electives specialize in different management areas like finance, marketing and sustainability.



Eligibility

1. Bachelor's degree in any discipline with English at 10+2 level
2. The candidate will be shortlisted based on CAT/MAT/GMAT/CMAT/XAT scores. Candidates who have not appeared for the above exams can take the TERI SAS common entrance test.
3. Candidates with more than 2 years of relevant work experience may be exempted from requirement (2) above depending on the discretion of the selection committee.

Selection Process

Selection from shortlisted candidates will be on the basis of group discussions and interviews.

Why to join M.B.A. (Sustainability Management) at TERI SAS?

- First programme in the country to train managers for sustainable business solutions.
- Specialisations offers in Finance, Marketing and Sustainability
- Unique pedagogy through case methodology, live projects, role playing, case discussions etc.
- Strong Industry Connect through Live Projects, Guest Sessions, Industry Mentorship, and Field Work based Research etc.
- Extensive networking in Industry, Academia and the Government
- Ideal mix of world class faculty, industry leaders and sustainability researchers
- Career opportunities for both-fresh graduates and midcareer professionals
- Unique placement opportunities and 100% placement assistance
- Large alumni network of sustainability professionals
- Focus on live projects, Major Projects at the different organizations

Programme Outline

Year	Courses	Credits	Duration*
First Year			
1st Semester	9 Core Courses	29	15 weeks
2nd Semester	9 Core Courses	25	15 weeks
Second Year			
3rd Semester	Minor Project	6	6 weeks
3rd Semester	4 core courses + 3 Programme electives (one from each group) + Mandatory open electives (5 credits)	22	15 weeks
4th Semester	Major Project	16	15 weeks

*Does not include mid and end-semester breaks and evaluation schedules (based on major and minor tests and assignments)

Year/Semester	Courses Title	Courses	Credits
First Year			
1st Semester	Accounting for Managerial Decisions	Core	4
	Business Communication	Core	3
	Principles and Concepts of Sustainability	Core	3
	Marketing Management	Core	3
	Management Concepts and Organisational Behaviour	Core	3
	Managerial Economics	Core	4
	Business Mathematics and Statistics	Core	4
	Sustainability Reporting	Core	2
	Corporate Governance and Business Ethics	Core	3
2nd Semester	Corporate Finance	Core	4
	Management Information Systems	Core	2
	Production and Operations Management	Core	3
	Legal Aspects of Business	Core	3
	Corporate Social Responsibilities	Core	2
	Macroeconomic Environment	Core	4
	Organisational Effectiveness and Change	Core	4
	Strategies for Sustainable Business	Core	3
Second Year			
3rd Semester	Minor Project	Core	6
	Entrepreneurship for Sustainable Business	Core	3
	Accounting and Finance for Sustainability	Core	3
	Design Thinking	Core	2
	Project Management	Core	3
	Group 1		
	Financial Institutions, Markets & Regulations	Elective	2
	International Financial Management	Elective	2
	Security Analysis and Portfolio Management	Elective	2
	Group 2		
	Brand Management	Elective	2
	Consumer Behaviour	Elective	2
	Business to Business Marketing	Elective	2
	ESG Risk & Opportunities for Business Sustainability	Elective	2
	Group 3		
	Startups: Governance & Regulatory Framework	Mandatory open electives	2
	Supply Chain Management	Mandatory open electives	3
	Healthcare Management & Finance	Mandatory open electives	3
	Sustainable Consumption and Production	Mandatory open electives	2
	Power Market & Regulations	Mandatory open electives	2
4th Semester		Core	16